

# '21 Quarterly Market Report

Nothing compares.

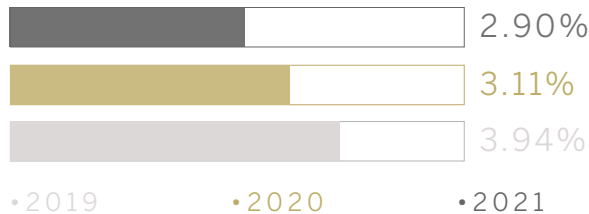
## Mercer Island

Q2 APRIL - JUNE 2021

When comparing the data from the second quarter year-over-year, Mercer Island has certainly seen the steepest sales price climb. With a median sales price of \$2.175 million, up 38 percent, and the average price per square foot up to \$766.75, up 35 percent, sellers have a firm grip on the market. On the island, homes are only on the market for an average of 12 days, and the number of homes available for sale is a scant 15—compared to the 63 that were on the market in Q2-2020.

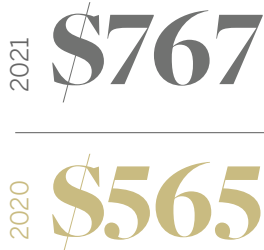
### INTEREST RATES

30-year fixed rate for conventional mortgage loan  
(Current and historic mortgage rates sourced from Caliber Home Loans)



### AVERAGE PRICE PER SQ. FT.

Q2-2021 vs. Q2-2020  
↑(35.61%)



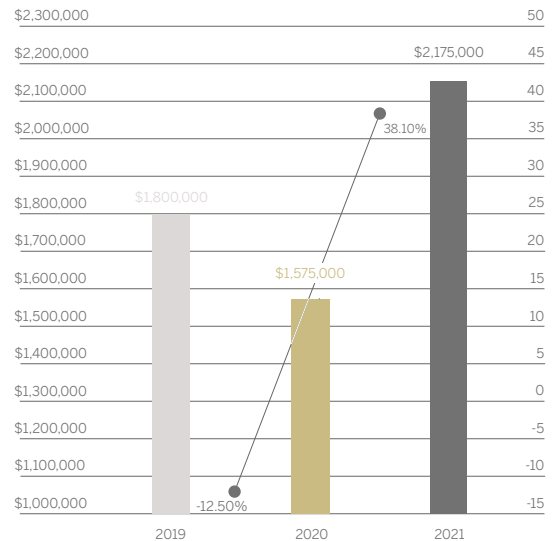
### HOMES SOLD

Q2-2021 vs. Q2-2020  
↑(35.61%)



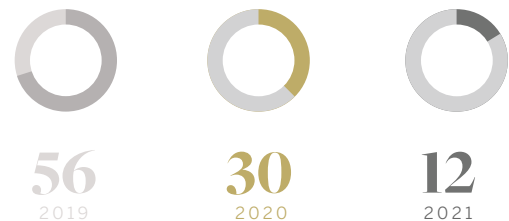
## \$2.175M MEDIAN SALES PRICE

Single-Family Homes Q2-2021



### AVERAGE DAYS ON MARKET

Q2 2019-2021



### STATE OF THE MARKET

0.5 months of inventory - A Seller's Market

(Based on Q2-2021 housing inventory. Seller's Market = 0 to 3 months inventory, Neutral Market = 3 to 6 months inventory, Buyer's Market = 6+ months inventory.)

